



FOXEN

Newsletter

April 2020

Dear Members,

After such a promising start to the rainy season last December, the lack of the wet stuff that fell from the skies in January and February unfortunately put most of California back into a drought mode. Having said that, the cold nights that continued through February kept our vines in a nice sleepy state so we could complete the important dormant vine pruning. As I write this in March, it definitely feels like spring has arrived in Foxen Canyon. The days are getting longer, the hillsides remain green, and the wildflowers are just starting to bloom.

I have exciting spring news to announce! We have made our first-ever Rosé of Pinot Noir, which is being bottled the first week of this month and is set for release on April 18. Until the end of May 2020, we will donate \$1 to the Ridley Tree Cancer Center for every bottle of our 2019 Rosé of Pinot Noir we sell from the winery. So, help us celebrate spring AND give to a great cause!

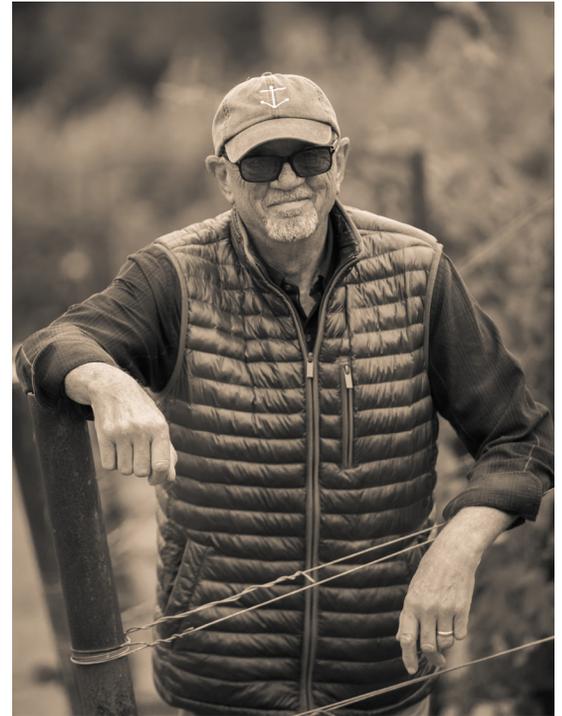
Spring also means that our sales team—made up of Jenny, Kaitlin and me—are kicking into high gear with plans for sales trips quickly filling up our calendars. Over the next two months I'll be spending time in the upper and lower Midwest—Missouri, Ohio, Illinois and Texas. Jenny will be headed east to North Carolina and New York. And Kaitlin will be on the road in both northern and southern California. Watch for updates on our website's events calendar as we confirm wine dinners and other off-site events in the near future.

And speaking of special events... our SECOND SUNDAYS at FOXEN are back! The second Sunday in April will fall on Easter when we will be closed. So, there will be no Foxen Second Sunday this month. However, on May 10 Second Sunday will be back featuring the ever popular "About Time Duo." Mark your calendars to join us on May 10 and every other Second Sunday throughout the summer. It's a great way to enjoy FOXEN wine—while eating tasty food and listening to fun music!

Well, we are doing it again. In June of 2021, Jenny and I will be hosting another Foxen wine cruise—this time in Bordeaux. A brochure with details is included in this shipment. For more information and registration, please call Food & Wine Trails at (800) 367-5348 or go to foodandwinetrails.com/foxenvineyard2021.

Cheers!

Dick Doré



April 2020 Payment Detail

Shipping Members:

\$83.40 (including your 15% discount, local CA sales tax and CA shipping)

Pickup Members:

\$58.62 (including your 15% discount and local CA sales tax)

Your state tax and/or shipping rate may be different depending on your location.



Calendar of Events

May 1 - Alisal Guest Ranch Wine Dinner - Solvang, CA

Save the date for our annual dinner at the beautiful Alisal Guest Ranch that has become one of our most popular traditions. We are excited to announce that this year's dinner has been set once again during the Santa Barbara Vintner's Festival weekend. Dick, Jenny, Billy and Becky will host this dinner created by Alisal's Chef and paired with some very special FOXEN wines. For more information and to purchase your tickets, visit <https://alisalwinedinner2020.eventbrite.com>

May 2 - Santa Barbara Vintners Festival Grand Tasting - Rancho Sisquoc Vineyard, Santa Maria, CA

Mark your calendars for the 38th Anniversary of Santa Barbara Wine Country's Vintners Festival on Saturday, May 2, from 1-4pm at the beautiful Rancho Sisquoc Winery in the Santa Maria Valley. Enjoy new release wines from over 70 participating member wineries, the Bubble Lounge featuring locally produced sparkling wines, tastings from more than 30 food purveyors - including regional restaurants, caterers, food artisans and farmers, live music, wine and culinary demonstrations, local artisans, participation in the silent auction, and free parking all included in the ticket price. To purchase tickets or for more information, visit www.sbvintnersweekend.com

May 10 - FOXEN Second Sunday - FOXEN Tasting Room, Santa Maria, CA

This FOXEN Second Sunday will feature live music by About Time Duo. For more information contact our Events Manager Micaela at events@foxenvineyard.com

June 14 - FOXEN Second Sunday - FOXEN Tasting Room, Santa Maria, CA

This FOXEN Second Sunday will feature live music by Sean Wiggins and Chef's Touch BBQ Rig will be offering a delicious selection of food available for purchase. For more information contact our Events Manager Micaela at events@foxenvineyard.com

June 27 & 28 - Summer Sipping Passport Event - Foxen Canyon Wine Trail Los Olivos - Santa Maria, CA

Spend the weekend with 14 wineries along the Foxen Canyon Wine Trail! Your \$45 Summer Sipping Passport is your ticket to 20, one-ounce pours of wine you can redeem all weekend. On Saturday, each winery will serve up treats like local chocolates, cheese and charcuterie. Come back Sunday for live music, food trucks, barrel tastings and more. Also included with your passport is a special event keepsake. For more information or to purchase your passport, visit www.foxencanyonwinetrail.net

July 12 - FOXEN Second Sunday - FOXEN Tasting Room, Santa Maria, CA

This FOXEN Second Sunday will feature live music by Different Strings Duo. Stay tuned for information on the delicious food we will have available for purchase. For more information contact our Events Manager Micaela at events@foxenvineyard.com

November 7 - Compass Club Fall Fest - FOXEN Winery, Santa Maria, CA

Mark your calendars for our annual Compass Club Fall Fest on Saturday, November 7! Join owners, Billy, Dick, Jenny and Becky at FOXEN Winery for an afternoon of FOXEN wines, tasty bites from a local caterer, live music and raffles! This is an exclusive event for Compass Club members and your special guests. More event details coming soon.

Winemaker Notes

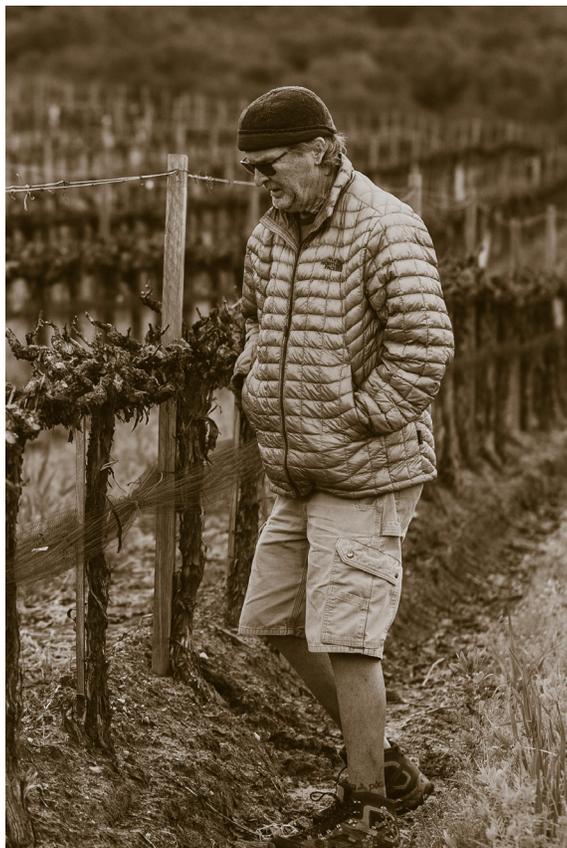


Photo by Craft & Cluster

2018 CHENIN BLANC, ERNESTO WICKENDEN VINEYARD:

We are so lucky to have the Ernesto Wickenden Vineyard in our own back yard. It is my personal winegrowers Disneyland and only five minutes away from the winery. These 54-year-old vines are still very much in the game health - and yield - wise; farming here is comparable to a forester nurturing old growth redwood trees. The 2018 vintage was about three weeks later than normal, due to a relatively cool growing season, but we finally picked absolutely pristine fruit from October 17-20. After whole-cluster pressing, the grapes were fermented in a combination of stainless-steel tank (for freshness of fruit), and barrel (for roundness and palatial length). All in all, this is a bright, savory wine that is full of delicate aromas and flavors of quince, Asian pear, fennel and honeysuckle that is willing to stand up to years of aging and a variety of food matchups. I like to pair it with any kind of shellfish, sushi and sashimi, and cold soups like Vichyssoises. Enjoy now through 2026.

Production: 1,045 cases • Retail: \$26 | Compass Club price: \$22.10
(not yet reviewed)

2016 PINOT NOIR, STA. RITA HILLS:

Our 2016 Pinot Noir from the Santa Rita Hills is like an organoleptic interactive map of this AVA. The wine is composed of multiple Pinot Noir clones from seven tiny parcels at John Sebastiano and La Encantada vineyards, and was assembled to showcase what this world class appellation is all about. The finished wine is full of all the good things we think about that Pinot Noir expresses from these terroirs: black raspberry, Persian mulberry, thyme and lavender blossoms, black truffles, olive tapenade and wet clay. This Pinot Noir will pair well with countless food matchups, as long as they're not overly hot-spiced. Poultry, salmon, eggs, cheese, sautéed or roasted vegetables and braised meats would all make excellent pairings. I could put this wine on my table every night and not get tired of it! Enjoy now through 2026.

Production: 391 cases • Retail Price: \$38 | Compass Club price: \$32.30

91 points - Wine Enthusiast

90 points - Wine Advocate

90 points - Vinous

FOXEN

VINEYARD & WINERY

April 2020 Current Releases

QTY	<u>FOXEN</u>	Retail	Compass (15%)
_____	2018 CHENIN BLANC, Ernesto Wickenden Vineyard**	\$26.00	\$22.10
_____	2016 CHARDONNAY, Tinaquaic Vineyard	\$43.00	\$36.55
_____	2017 CHARDONNAY, Block UU - Bien Nacido Vineyard	\$34.00	\$28.90
_____	2016 PINOT NOIR, Santa Maria Valley	\$36.00	\$30.60
_____	2014 PINOT NOIR, Sta. Rita Hills	\$38.00	\$32.30
_____	2016 PINOT NOIR, Sta. Rita Hills**	\$38.00	\$32.30
_____	2015 PINOT NOIR, La Encantada Vineyard	\$62.00	\$52.70
_____	2016 PINOT NOIR, Block 8 - Bien Nacido Vineyard	\$64.00	\$54.40
_____	2016 PINOT NOIR, Julia's Vineyard	\$66.00	\$56.10
_____	2016 PINOT NOIR, Fe Ciega Vineyard	\$70.00	\$59.50
_____	2016 PINOT NOIR, Solomon Hills Vineyard	\$62.00	\$52.70
_____	2016 PINOT NOIR, John Sebastiano Vineyard	\$54.00	\$45.90
_____	2016 PINOT NOIR, Block 43 - Bien Nacido Vineyard	\$65.00	\$55.25
_____	2015 SYRAH, Tinaquaic Vineyard	\$50.00	\$42.50
_____	2016 SYRAH, Tinaquaic Vineyard	\$50.00	\$42.50
_____	2016 SYRAH, Old Vines - Tinaquaic Vineyard	\$56.00	\$47.60
_____	2016 SYRAH, Williamson-Doré Vineyard	\$48.00	\$40.80
_____	2013 SWEET ENDING, Late Harvest (375mL bottles)	\$30.00	\$25.50

QTY	<u>foxen 7200</u>	Retail	Compass (15%)
_____	2018 SAUVIGNON BLANC, Vogelzang Vineyard	\$29.00	\$24.65
_____	2018 VOLPINO ROSATO, Santa Ynez Valley	\$26.00	\$22.10
_____	2016 CABERNET SAUVIGNON, Vogelzang Vineyard	\$56.00	\$47.60
_____	2015 LOS POTREROS, Happy Canyon of Santa Barbara	\$72.00	\$61.20
_____	2016 VOLPINO, Santa Ynez Valley	\$35.00	\$29.75
_____	2016 RANGE 30 WEST, Happy Canyon of Santa Barbara	\$50.00	\$42.50
_____	2016 PAJARITO, Happy Canyon of Santa Barbara	\$46.00	\$39.10
_____	2013 CABERNET SAUVIGNON, Mamère Vineyard	\$100.00	\$85.00
_____	2016 MISSION, Barberena Vineyard	\$30.00	\$25.50

TO PURCHASE WINES

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Katie Longoria c/o FOXEN
7600 Foxen Canyon Rd
Santa Maria, CA 93454

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